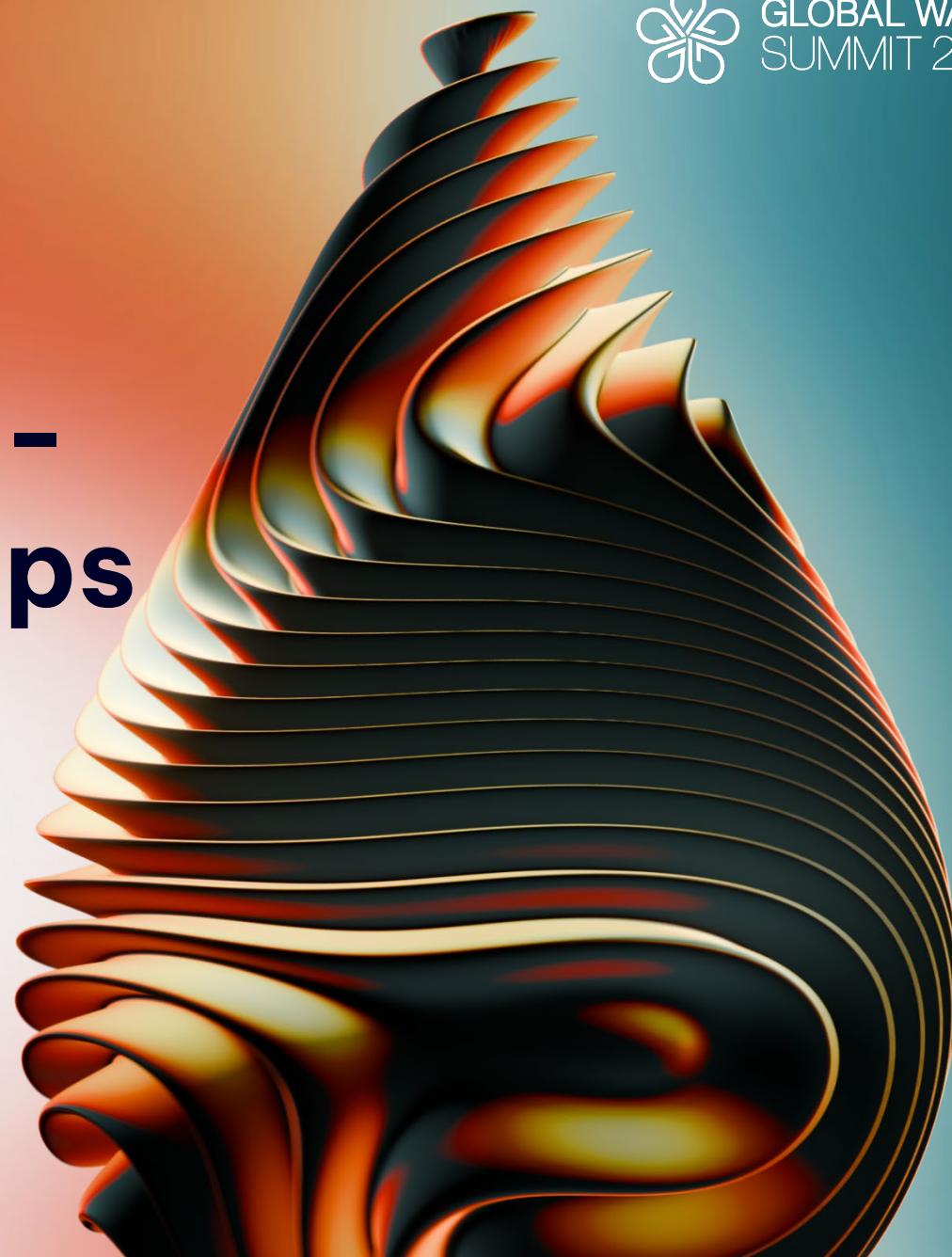


Delivering Municipal- Industrial Partnerships



Delivering Municipal Industrial Partnerships

Most major industrial water users would love to reduce their freshwater withdrawals if more recycled municipal wastewater is easily available. The challenge they face is finding a way to make partnerships with utilities work. What can be done to address this?

Top industrial leaders' lessons about municipal-industrial partnerships:

Drivers

Operational efficiency (water quality and cost)
Reduce operational risk (reliable supply)
Avoid competition for water with community
Regulatory compliance (discharging regulations)
Climate Change adaptation and resiliency
Security to invest / Cheaper financing

Barriers

Other sources are cheaper
Lack of regulatory framework
High capex / need of new infrastructure
High opex for transporting water
Long-term contract for feasibility
Availability of treated wastewater in low/middle income countries

How do you make municipal – industrial partnerships work?